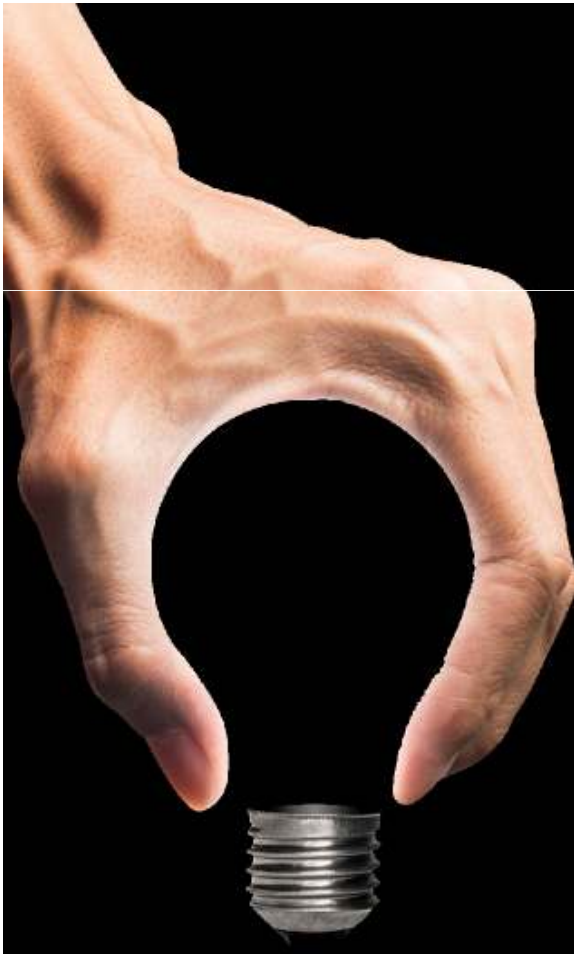


XTN

– A GAME CHANGER IN THE ENERGY INDUSTRY



The ability for consumer to choose
analog to
all other industries selling
consumer goods through chain
stores

XTN

**”REMA 100 IN THE ENERGY
INDUSTRY”**

AUTOMATIC PURCHASING MACHINE



Balancing Demand Response

- Balancing Demand Response with multiple energy forms managed by XTN-given prices per energy form valued against consumer values

Producing co-owners

- Transferring the renewable price premium to producing co-owners
- Max 4-6 producing co-owners of all energy forms

The renewable low carbon society



Automatic purchasing machine

- XTN is an “Automatic Purchasing Machine for Consumers” of electricity, gas and heat with producers as co-owners, where consumer can choose a mix of energy forms which fits consumer’s individual values and where the price premiums from consumer values are transferred to the producing co-owners providing an extra margin.
- XTN is a Demand Side Management System balancing Demand/Response by utilizing the three energy forms under one umbrella: electricity, gas and heat.

New energy streams in the world – Driving forces

- Energy industry - separate markets - analog demand/response challenges within each market
- Shale gas - abundant supply – first the US later in Europe – US self sufficient of energy – export position (LNG) - lowering gas prices in Europe.
- Nordic region – electricity surplus position - dropping prices due to green certificates that stimulates new renewables on top of existing renewables - not enough cables for exporting to the European continent ie.”locked in energy”.
- Consumers angry - high prices caused by duties
- Capacity markets - increasing consumer prices
- Consumers concerned with climate change - environmental changes and global warming

REGULATION

- XTN is a Demand Side Management system as decided by the EU Commission 5. november 2013
- XTN complies with the EU Commissions 3. energy package unbundling Distribution from Production
- XTN complies with the EU Commissions recommendation of 22. january 2014 to the European Parliament.

XTN - System

- Apps
- Top ware
- Middle ware

Wholesale

- Like all other industries the wholesale element in the energy value chain will be replaced by vertical integration empowered by consumers

XTN

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